

Pre-bid query clarifications and Corrigendum

Further to the pre-bid meeting dated 27-06-2022, AP MARKFED issues the following modifications in the RFP that is published on 24-06-2022. These modifications form part of the RFP and the bidders are requested to upload signed copy of RFP and issued corrigendum while placing their bid.

Pre bid clarifications

	Tender Schedule/RFP published as	Concern	Query by	Clarification
1	Point no.8 of Tender Schedule - The contractor shall take all diligent steps to ensure that quality of material maintained while in transit and during handling time and is not damaged due to any conditions including weather. The cost of the material including government subsidy and replacement cost if any would be recovered from the contractor of if material received in damaged or wet condition or not delivered within the reasonable time; from the outstanding bills or from the Security Deposit without any reference to the contractor.	In case of damages to the stocks, the cost of the material including subsidy will be recovered from the contractor, in such cases, contractor has to claim the insurance charges including subsidy value of such product rather than claiming MRP only as claimed previously, It may lead to quoting higher rates,	M/s. AWSPL	The Contractor should not accept any damaged stock from the companies either from rake point or from any other source. The Contractor should accept the stocks in sound condition only. Hence, any damage occurred during handling, storage or in transit, the contractor liable to pay the full cost of material including Government subsidy. No change in the clause.
2	Point no.10 of Tender Schedule - The contractor shall have to work round the clock on all seven (7) days of week, for handling and transportation within the specified time.	It is not possible to work even after the working time of retail points of Markfed.	M/s. AWSPL	Clarified that while on receipt of Rail wagons even at evening hours, the Contractor needs to be work until clearance of wagons. No change in the clause.
3	Point no.10.1 of Tender Schedule - The Contractor shall arrange the banners and ensure to carry the banners as prescribed by DM Markfed with the lorries in such a way that these banners are prominently visible while transportation.	Every time it is not possible to carry the banners with the lorries while transportation of stocks.	M/s. AWSPL	Considered. The clause is changed and read as <i>“The Contractor shall arrange the banners and ensure to carry the banners as prescribed by DM Markfed whenever required with the lorries in such a way that these banners are prominently visible while transportation”</i> .

4	<p>Point no.12.11 of Tender Schedule - The contractor shall arrange the required number of trucks for not less than 1000 MT per day from each location for dispatching the material to the co-operative Societies/ other agencies /warehouses/RBKs/feeder godowns under instructions of the DM. Material / Fertilizers are expected to be delivered in 72 hours from the date of orders received, failing which a penalty of Rs.10/- per MT per day will be imposed for the no. of days delayed after 72 hours from the date of orders received.</p>	<p>It is raised that the delivery of 1000 MT per day is not possible as 10 MT trucks still moving in the districts and asked to reduce upto 750 MT per day.</p>	<p>M/s. AWSPL</p>	<p>Clarified that the companies are complaining that the allotted quantities are not clearing by the Markfed Contractors with in free time allowed by Railways, hence, it needs to be dispatch 1000 MT per day from the each location.</p> <p>No change in the clause</p>
5	<p>Point no.18.8 of Tender Schedule - REVISION OF RATES: The rates settled with contractor shall be firm during the period/extended period. However, in case of increase/decrease in diesel price by 3% over that of the base price as on the date of commencement of the contract, the following formula shall be adopted by MARKFED for arriving at the revised FOL transportation rates:</p> <p>i. Revised Transportation Rate/PMT/KM =</p> <p>Existing rate (+/-) <u>Increase/Decrease in diesel price</u> 3.00 X 20</p>	<p>As 10 MT or 20 MT trucks are available in the market, asked to take average of 17 MT with the mileage of 3.5 Kms for calculation of rates during the revision.</p>	<p>M/s. AWSPL</p>	<p>Clarified that while taking the 20 MT truck, the mileage of lorry reduced to 3 kms, whereas there are no major difference compared to 3.5 km * 17 Mt truck.</p> <p>No change in the clause.</p>
6	<p>Point no.20.2 of Tender Schedule - The contractor shall upload the acknowledged bills from the concerned warehouse / societies /RBKs/ feeder godowns / other agencies against receipt of stocks in CMAID. Failure to do so shall entail Markfed to recover cost of the stocks at double the cost of</p>	<p>As recovery of double the cost of material along with subsidy from the Contractor, in case of failure to get acknowledgement for the full quantity delivered, is not feasible.</p>	<p>M/s. AWSPL</p>	<p>Clarified that it is the primary responsibility of the contractor to get the acknowledged bills for the delivered quantities and needs to upload the acknowledged bills in CMAID.</p> <p>No change in the clause.</p>

	material along with subsidy from the contractor.			
7	Technical Bid – Point 2 - Experience certificate / work completion certificate as proof of providing similar services to reputed organizations that involves handling, storage and transportation of at least, 10,000 MT bagged fertilizers per year, for the last (3) three years shall be enclosed	Making experience of handling fertilizers mandatory is restricting participation of new vendors having experience of handling food grains or commodities, which are even more complex to handle over fertilizers.	M/s.Sidhartha Warehousing, Nandyal, Kurnool.	Experience in storage of fertilisers is necessary to comply with FCO 1985 act rules. In storage of fertilisers, any deviation of FCO Act may lead to seizure of the stocks, resulting non-availability of fertilisers to the farmers at the time of need. Therefore, it is necessary to have past experience in storage of fertilisers to comply with the FCO Act. There is no change in clause..
8	Financial bid format	The quantity considered and average calculations made for each slab of FOL should be revealed to effectively calculate the financial quote.	M/s.Sidhartha Warehousing, Nandyal, Kurnool.	FOL distance slab wise quantities for all districts are provided as Annexure V in the RFP. Weightages were taken based on slab wise quantity supplied and same details were provided as Annexure I to this document. Please note that these quantities are indicative only.
Queries received through email				
9	Point no 2 - Technical Bid - Experience certificate / work completion certificate as proof of providing similar services to reputed organizations that involves handling, storage and transportation of at least, 10,000 MT bagged fertilizers per year, for the last (3) three years shall be enclosed.	This condition helps only few firms. Fertilizers are easy to handle when compared to handling, storage, maintenance and transportation of food grains. Firms having experience in handling and storage of food grains should also be given opportunity to participate in the tender. Change of this condition increases more participation in the tender process	M/s. Sidhartha Warehousing, Nandyal, Kurnool.	Experience in storage of fertilisers is necessary to comply with FCO 1985 act rules. In storage of fertilisers, any deviation of FCO Act may lead to seizure of the stocks, resulting non-availability of fertilisers to the farmers at the time of need. Therefore, it is necessary to have past experience in storage of fertilisers to comply with the FCO Act. There is no change in clause.
10	Point no 6 - Technical Bid - Proof of a minimum annual turnover of 1 crore per location during the previous three (3) years from Handling, Storage & Transportation of fertilizers works shall be enclosed to	This condition needs to be changed as this restricts participation of other firms who are having experience in handling of food grains and other commodities.	M/s. Sidhartha Warehousing, Nandyal,	Experience in storage of fertilisers is necessary to comply with FCO 1985 act rules. In storage of fertilisers, any deviation of FCO Act may lead to seizure of the stocks, resulting non-availability of fertilisers to the farmers at the time of need. Therefore, it is necessary to have

	qualify. Bidder quoting for multiple locations should have higher turnover in the same proportion with a cap of 10 Crores.		Kurnool.	past experience in storage of fertilisers to comply with the FCO Act. There is no change in clause.
11	Point no- 8 - Technical Bid - Copy of PAN & GST Certificate shall be enclosed. Proof of Service Tax payment for the last 3- years and proof of payment of GST from 2019, 2020 & 2021 shall be enclosed	Service Tax has been abolished since the roll-out of the <u>Goods and Services Tax or GST</u> on 01 July, 2017. There is no point in asking for service tax payment proofs.	M M/s. Sidhartha Warehousing, Nandyal, Kurnool.	It is clarified that Service Tax has been abolished for transportation (FOL) only and remaining operations like handling & storage are having Service Tax payments. There is no change in clause.
12	Point no 9 - Technical Bid - Proof of Turnover from H&T work related to bagged fertilizers during last previous three (3) years shall be enclosed.	Any interested party without the requisite experience in the field may be given chance to participate subject to payment of additional EMD amount. In the tender for providing warehousing, Quality assaying, Unloading, Stacking, Storage and stock management services for Agricultural commodities procured by AP MARKFED during KMS 2021-22, AP MARKFED <u>has allowed tenderers without any experience, turnover, own/leased storage space to participate in tender subject to payment of additional EMD amount.</u>	M M/s. Sidhartha Warehousing, Nandyal, Kurnool.	Fertilizers handling unlike agricultural commodities is governed by FCO 1985 rules. In case if the service provider fails to abide by the FCO 1985 rules, the fertilizer stock handled by that service provider can be seized, resulting in unavailability of fertilizer stock to needy farmers. The objective of Markfed Fertilizer operations is to make available quality fertilizers all through the season at prices less than MRP. Any such untoward incident of stock seizure will defeat the very objective of institution. Hence the bidder must have past experience of handling fertilizers as specified in the RFP. There is no change in clause.
13	Page no 8 – Eligibility – second point - Experience of providing similar service to reputed organizations - 10,000 MT bagged fertilizers per year, for last four (3) years	This condition can be relaxed by taking additional Security Deposit from the tenderer.	M/s. Sidhartha Warehousing, Nandyal, Kurnool.	Fertilizers handling unlike agricultural commodities is governed by FCO 1985 rules. In case if the service provider fails to abide by the FCO 1985 rules, the fertilizer stock handled by that service provider can be seized, resulting in unavailability of fertilizer stock to needy farmers. The objective of Markfed Fertilizer operations is to make available quality fertilizers all through the season at prices less than MRP. Any such untoward incident of stock seizure will

				defeat the very objective of institution. Hence the bidder must have past experience of handling fertilizers as specified in the RFP. There is no change in clause.
14	Page no 8 – Eligibility – Fifth point - Annual turnover from Handling, Storage & Transportation of fertilizers - Rs.1 crore per location and proportionately higher for multiple locations consistently from handling, storage & transportation of Fertilizers for a period of last 3 years - CA Letter confirming the turnover from handling, storage & transportation of Fertilizers during last 3 years. Audited balance sheets of the financial year 2019-20, 2020-21 and provisional balance sheet for the year 2021-22 shall be enclosed	Specific requirement of annual turnover from handling, storage and transportation of fertilizers should be relaxed.	M/s. Sidhartha Warehousing, Nandyal, Kurnool.	Fertilizers handling unlike agricultural commodities is governed by FCO 1985 rules. In case if the service provider fails to abide by the FCO 1985 rules, the fertilizer stock handled by that service provider can be seized, resulting in unavailability of fertilizer stock to needy farmers. The objective of Markfed Fertilizer operations is to make available quality fertilizers all through the season at prices less than MRP. Any such untoward incident of stock seizure will defeat the very objective of institution. Hence the bidder must have past experience of handling fertilizers as specified in the RFP. There is no change in clause.
15	Page no 8 & 9 – Financial compliance - Income Tax Returns with I.T. Department Acknowledgements of the last 3 years shall be enclosed. Copy of PAN & GST Certificate shall be enclosed. Proof of Service Tax payment for the last 3-years and proof of payment of GST from July 2019 onwards shall be enclosed	This condition to be deleted as service tax has been phased out by GST	M/s. Sidhartha Warehousing, Nandyal, Kurnool.	It is clarified that Service Tax has been abolished for transportation (FOL) only and remaining operations like handling & storage are having Service Tax payments. There is no change in clause.

Annexure I

The below given quantities are indicative in nature and are provided on request for ease of financial quote computation by bidders. These are in any way not confirming or indicating future quantities that will be handled by successful bidders in respective districts.

S. No	Location Rail Head (RH)/ Warehouse (WH)	District to be considered for FOL deliveries	0-25	26-50	51-75	76-100	101-125	126-150	151-200	200+
1	Amadalavalasa	Srikakulam & Vizianagaram	3808	11373	5072	1378	1660	906	50	0
2	Vizianagaram	Vizianagaram, Manyam, Visakhapatnam, Alluri Sitarama Raju & Anakapalli	5416	7956	6378	6786	3580	20	507	60
3	Anakapalli	Visakhapatnam, Alluri Sitarama Raju & Anakapalli	823	355	288	58	49	0	0	0
4	Dwarapudi/ Mandapeta	East Godavari, Kakinada & Konaseema	8428	20571	16210	4253	1524	169	20	1111
5	Samarlakota	East Godavari, Kakinada & Konaseema	2035	4718	2400	921	71	0	0	0
6	Kakinada	East Godavari, Kakinada & Konaseema	748	1900	1224	294	0	0	0	0
7	Tadepalligudem	West Godavari & Eluru & East Godavari	14739	32383	15444	2527	1437	50	29	0
8	Vijayawada/KC Canal	Krishna & NTR	2898	8551	5412	8958	1228	55	40	0
9	Gudiwada	Krishna & Ntr	2747	6382	3299	2254	1682	748	10	0
10	Guntur (Reddypalem)	Guntur, Palnadu & Bapatla	3091	9397	4362	1275	1163	49	0	0
11	Narasaraopet	Guntur, Palnadu, & Bapatla	3585	4829	4677	3387	619	217	0	0

12	Tenali	Guntur, Palnadu, & Bapatla	2492	1645	1033	139	0	1951	20	0
13	Ongole	Prakasam	3119	4045	5526	2721	2176	1865	564	0
14	Chirala	Bapatla, Prakasham	281	1442	1501	1296	650	676	1481	417
15	Nellore (Padugupadu)	Nellore	7597	8161	6861	7279	3471	132	13	0
16	Adoni	Kurnool	2612	4330	1511	313	189	67	995	90
17	Kurnool	Kurnool & Nandyal	1332	1864	2264	2730	1289	398	0	0
18	Nandyal	Kurnool & Nandyal	5869	4031	4690	805	415	577	2093	147
19	Anantapur	Anantapur & Puttaparthi	515	2938	3907	7596	5874	3931	481	0
20	Kadapa	Kadapa & Annamayya	1561	4145	5915	5937	1925	304	27	0
21	Chittoor	Chittoor & Tirupathi	1053	856	1175	1557	1169	904	94	0
22	Renigunta	Chittoor & Tirupathi	2101	3099	2212	2757	1974	3087	2216	311
23	Parvathipuram (WH only)	Manyam								
24	Rajamahendravaram (WH only)	East Godavari								
25	Eluru (WH only)	Eluru								
26	Puttaparthi (WH only)	Puttaparthi								
27	Rayachoty (WH only)	Annamayya								

Corrigendum

1. **Point no.10.1 of Tender Schedule** - The Contractor shall arrange the banners and ensure to carry the banners as prescribed by DM Markfed with the lorries in such a way that these banners are prominently visible while transportation **should be read as following.**

10.1 "The Contractor shall arrange the banners and ensure to carry the banners as prescribed by DM Markfed whenever required with the lorries in such a way that these banners are prominently visible while transportation".